



ALAMEDA COUNTY
AUDITOR-CONTROLLER AGENCY
PATRICK O'CONNELL
AUDITOR-CONTROLLER/CLERK-RECORDER

MEMORANDUM

TO: Nate Miley, Board of Supervisors, Chair-Procurement and Contracting Policy Committee
Keith Carson, Board of Supervisors, Procurement and Contracting Policy Committee

FROM: Patrick O'Connell, Auditor-Controller

DATE: February 3, 2014

SUBJECT: PROCUREMENT UPDATE

Attached is an updated progress report on County Procurement. The data presented in the report is for the period July 1, 2009 through December 31, 2013. The information presented in this report is based on payments made to contractors. As you can see on Page A from the summary chart of all payments up to \$500,000 dollars for the period July 1, 2009 through December 31, 2013:

- Total payments up to \$500,000 were 474.8M dollars
- 323.5M dollars were paid to local contractors which equals 68.13% of total dollars up to \$500,000
- 247.3M dollars were paid to MBE/SLEB contractors which equals 52.10% of total dollars up to \$500,000
- Payments to MBE/SLEB contractors by category were:

Construction: \$34.7M which is 54.33% of Construction dollars

A & E: \$6.0M which is 45.89% of A & E dollars

Professional Services: \$78.5M which is 59.32% of Professional Services dollars

Goods & Services: \$128.1M which is 48.24% of Goods & Services dollars

Also included in this report are all payments to contractors including amounts over \$500,000. This information is presented in the summary on Page B.

- Total payments were 1.02 billion dollars
- 668.0M dollars were paid to local contractors which equals 65.47% of total dollars
- 360.6M dollars were paid to MBE/SLEB contractors which equals 35.35% of total dollars

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- Payments to MBE/SLEB contractors by category were:

Construction: \$75.2M which is 38.38% of Construction dollars

A & E: \$7.7M which is 28.74% of A & E dollars

Professional Services: \$116.6M which is 28.33% of Professional Services dollars

Goods & Services: \$161.1M which is 41.75% of Goods and Services dollars

As of January 13, 2014 the County had 1,364 certified SLEB vendors and approximately 9,300 MBE vendors. We are continually working to increase the number of SLEB/MBE vendors.

This report in its entirety is available on our website at <http://www.acgov.org/auditor/sleb/documents.html>.

Payments up \$500,000 -- 7-1-09 thru 12-31-13

	Payments		Construction		\$	A & E		Prof Services		Goods & Services	
	\$	%	\$	%		%	\$	%	\$	%	
Total	474.8	100%	63.9	100%	13.0	100%	132.3	100%	265.6	100%	
Local	323.5	68.13%									
Non Local	151.3	31.87%									
MBE/SLEB	247.3	52.10%	34.7	54.33%	6.0	45.89%	78.5	59.32%	128.1	48.24%	
African American	28.1	5.92%	1.3	2.07%	0.4	2.82%	15.3	11.58%	11.1	4.17%	
Asian American	32.7	6.88%	5.1	7.94%	2.0	15.15%	8.5	6.45%	17.1	6.44%	
Hispanic American	22.1	4.64%	7.8	12.13%	0.4	2.84%	4.7	3.52%	9.2	3.47%	
Native American	2.4	0.51%	0	0.00%	0	0.05%	1.0	0.75%	1.4	0.52%	
Multi-Ethic	18.9	3.96%	0.4	0.57%	0.1	0.56%	6.7	5.02%	11.7	4.41%	
Caucasian Male - sleb	82.8	17.46%	10.7	16.86%	1.9	14.61%	21.9	16.59%	48.3	18.18%	
Caucasian Female - sleb	35.1	7.43%	4.6	7.31%	1.1	9.03%	9.2	6.92%	20.2	7.63%	
Caucasian - Female	25.2	5.30%	4.8	7.45%	0.1	0.83%	11.2	8.49%	9.1	3.42%	
NON MBE/SLEB											
Caucasian - male	138.6	29.17%	18.6	29.03%	2.7	21.00%	41.8	31.58%	75.5	28.42%	
Unknown/Decline	13.5	2.83%	7.6	11.91%	4.2	32.15%	1.4	1.05%	0.3	0.09%	
Publicly Owned Entity	75.4	15.90%	3.0	4.73%	0.1	0.96%	10.6	8.05%	61.7	23.25%	

PAYMENTS UP TO \$500,000 BY ETHNICITY AND GENDER	COUNTY	
	7/1/2009	12/31/2013
MBE\SLEB\SUB		
african american males	19,310,230	4.07%
african american females	8,779,666	1.85%
asian american males	21,895,638	4.61%
asian american females	10,773,423	2.27%
hispanic american males	14,603,379	3.08%
hispanic american females	7,404,198	1.56%
native american males	121,511	0.03%
native american females	2,260,312	0.48%
multi-ethnic>50% males	6,054,887	1.28%
multi-ethnic>50% females	2,334,954	0.49%
caucasian females - sleb	35,276,979	7.43%
caucasian males - sleb	82,917,283	17.46%
caucasian females	25,186,537	5.30%
multi-ethnic 50/50	10,411,727	2.19%
total mbe\sleb	247,330,724	52.10%
caucasian females	-	0.00%
caucasian males	138,577,665	29.17%
unknown/decline	13,430,029	2.83%
publicly owned entity	75,512,155	15.90%
total	474,850,573	100.00%
% mbe\sleb	52.10%	

SUMMARY OF CONSTRUCTION PAYMENTS UP TO \$500,000	COUNTY	
	7/1/2009	
	12/31/2013	
MBE\SLEB\SUB		
african american males	484,186	0.76%
african american females	837,089	1.31%
asian american males	3,435,886	5.38%
asian american females	1,637,858	2.56%
hispanic american males	7,268,920	11.37%
hispanic american females	488,358	0.76%
native american males	-	0.00%
native american females	-	0.00%
multi-ethnic>50% males	101,548	0.16%
multi-ethnic>50% females	-	0.00%
caucasian females - sleb	4,675,424	7.31%
caucasian males - sleb	10,775,308	16.86%
caucasian females	4,760,412	7.45%
multi-ethnic 50/50	262,885	0.41%
total mbe\sleb	34,727,874	54.33%
caucasian females	-	0.00%
caucasian males	18,553,772	29.03%
unknown/decline	7,611,933	11.91%
publicly owned entity	3,022,108	4.73%
total	63,915,687	100.00%
% mbe\sleb	54.33%	

SUMMARY OF ARCHITECTURE & ENGINEERING PAYMENTS UP TO \$500,000	COUNTY	
	7/1/2009	
	12/31/2013	
MBE\SLEB\SUB		
african american males	366,887	2.82%
african american females	-	0.00%
asian american males	1,624,843	12.50%
asian american females	345,224	2.65%
hispanic american males	369,576	2.84%
hispanic american females	-	0.00%
native american males	6,753	0.05%
native american females	-	0.00%
multi-ethnic>50% males	4,500	0.03%
multi-ethnic>50% females	-	0.00%
caucasian females - sleb	1,174,567	9.03%
caucasian males - sleb	1,899,252	14.61%
caucasian females	107,896	0.83%
multi-ethnic 50/50	68,840	0.53%
total mbe\sleb	5,968,338	45.89%
caucasian females	-	0.00%
caucasian males	2,731,403	21.00%
unknown/decline	4,179,383	32.15%
publicly owned entity	124,818	0.96%
total	13,003,942	100.00%
% mbe\sleb	45.89%	

SUMMARY OF PROFESSIONAL SERVICES PAYMENTS UP TO \$500,000	COUNTY	
	7/1/2009	12/31/2013
MBE\SLEB\SUB		
african american males	8,278,516	6.26%
african american females	7,044,136	5.32%
asian american males	4,970,870	3.76%
asian american females	3,553,192	2.69%
hispanic american males	1,973,768	1.49%
hispanic american females	2,684,111	2.03%
native american males	-	0.00%
native american females	991,359	0.75%
multi-ethnic>50% males	2,371,503	1.79%
multi-ethnic>50% females	415,802	0.31%
caucasian females - sleb	9,153,143	6.92%
caucasian males - sleb	21,953,789	16.59%
caucasian females	11,232,798	8.49%
multi-ethnic 50/50	3,866,504	2.92%
total mbe\sleb	78,489,491	59.32%
caucasian females	-	0.00%
caucasian males	41,799,600	31.58%
unknown/decline	1,388,353	1.05%
publicly owned entity	10,646,238	8.05%
total	132,323,682	100.00%
% mbe\sleb	59.32%	

SUMMARY OF GOODS AND SERVICES PAYMENTS UP TO \$500,000	COUNTY	
	7/1/2009	12/31/2013
MBE\SLEB\SUB		
african american males	10,180,641	3.83%
african american females	898,441	0.34%
asian american males	11,864,039	4.47%
asian american females	5,237,149	1.97%
hispanic american males	4,991,115	1.88%
hispanic american females	4,231,729	1.59%
native american males	114,758	0.04%
native american females	1,268,953	0.48%
multi-ethnic>50% males	3,577,336	1.35%
multi-ethnic>50% females	1,919,152	0.72%
caucasian females - sleb	20,273,845	7.63%
caucasian males - sleb	48,288,933	18.18%
caucasian females	9,085,431	3.42%
multi-ethnic 50/50	6,213,498	2.34%
total mbe\sleb	128,145,020	48.24%
caucasian females	-	0.00%
caucasian males	75,492,890	28.42%
unknown/decline	250,360	0.09%
publicly owned entity	61,718,991	23.25%
total	265,607,261	100.00%
% mbe\sleb	48.24%	

PAYMENTS UNDER \$25,000 BY ETHNICITY AND GENDER	COUNTY	
	7/1/2009	12/31/2013
MBE\SLEB\SUB		
african american males	2,035,040	2.91%
african american females	1,344,440	1.92%
asian american males	3,648,574	5.21%
asian american females	1,672,938	2.39%
hispanic american males	1,817,379	2.60%
hispanic american females	799,619	1.14%
native american males	50,280	0.07%
native american females	70,553	0.10%
multi-ethnic>50% males	1,095,477	1.56%
multi-ethnic>50% females	362,523	0.52%
caucasian females - sleb	4,698,419	6.71%
caucasian males - sleb	10,918,707	15.60%
caucasian females	4,223,062	6.03%
multi-ethnic 50/50	2,236,042	3.19%
total mbe\sleb	34,973,053	49.95%
caucasian females	-	0.00%
caucasian males	23,372,345	33.39%
unknown/decline	1,367,634	1.95%
publicly owned entity	10,285,550	14.71%
total	69,998,582	100.00%
% mbe\sleb	49.95%	

PAYMENTS \$25,001 - \$100,000 BY ETHNICITY AND GENDER	COUNTY	
	7/1/2009	12/31/2013
MBE\SLEB\SUB		
african american males	5,198,146	3.83%
african american females	2,235,863	1.65%
asian american males	6,374,687	4.69%
asian american females	3,739,952	2.75%
hispanic american males	3,751,598	2.76%
hispanic american females	1,872,143	1.38%
native american males	71,231	0.05%
native american females	145,958	0.11%
multi-ethnic>50% males	1,068,761	0.79%
multi-ethnic>50% females	602,931	0.44%
caucasian females - sleb	12,282,679	9.04%
caucasian males - sleb	24,577,028	18.09%
caucasian females	4,810,174	3.54%
multi-ethnic 50/50	3,390,842	2.50%
total mbe\sleb	70,121,993	51.62%
caucasian females	-	0.00%
caucasian males	38,512,695	28.35%
unknown/decline	4,852,313	3.57%
publicly owned entity	22,364,229	16.46%
total	135,851,230	100.00%
% mbe\sleb	51.62%	

PAYMENTS \$100,001 - \$500,000 BY ETHNICITY AND GENDER	COUNTY	
	7/1/2009	12/31/2013
MBE\SLEB\SUB		
african american males	12,077,044	4.49%
african american females	5,199,363	1.93%
asian american males	11,872,377	4.41%
asian american females	5,360,533	1.99%
hispanic american males	9,034,402	3.36%
hispanic american females	4,732,436	1.76%
native american males	-	0.00%
native american females	2,043,801	0.76%
multi-ethnic>50% males	3,890,649	1.45%
multi-ethnic>50% females	1,369,500	0.51%
caucasian females - sleb	18,295,881	6.80%
caucasian males - sleb	47,421,547	17.63%
caucasian females	16,153,301	6.00%
multi-ethnic 50/50	4,784,843	1.78%
total mbe\sleb	142,235,677	52.87%
caucasian females	-	0.00%
caucasian males	76,692,625	28.52%
unknown/decline	7,210,082	2.68%
publicly owned entity	42,862,376	15.93%
total	269,000,760	100.00%
% mbe\sleb	52.87%	

All Payments - 7-1-09 thru 12-31-13

	Payments		Construction		A & E		Prof Services		Goods & Services	
	\$	%	\$	%	\$	%	\$	%	\$	%
Total	1020.3	100%	196.0	100%	26.7	100%	411.7	100%	385.9	100%
Local	668.0	65.47%								
Non Local	352.3	34.53%								
MBE/SLEB	360.6	35.35%	75.2	38.38%	7.7	28.74%	116.6	28.33%	161.1	41.75%
African American	49.5	4.85%	2.3	1.17%	0.4	1.37%	27.7	6.72%	19.1	4.95%
Asian American	55.6	5.45%	20.9	10.66%	3.7	13.77%	13.3	3.22%	17.7	4.59%
Hispanic American	31.7	3.10%	13.0	6.61%	0.4	1.38%	7.3	1.78%	11.0	2.85%
Native American	2.4	0.23%	0	0.00%	0	0.03%	1.0	0.24%	1.4	0.36%
Multi-Ethic	24.6	2.41%	2.5	1.29%	0.1	0.28%	7.8	1.91%	14.2	3.68%
Caucasian Male - sleb	110.8	10.86%	20.2	10.31%	1.9	7.11%	30.7	7.45%	58.0	15.03%
Caucasian Female - sleb	45.0	4.42%	5.3	2.71%	1.1	4.40%	9.7	2.36%	28.9	7.48%
Caucasian - Female	41.0	4.03%	11.0	5.63%	0.1	0.40%	19.1	4.65%	10.8	2.81%
NON MBE/SLEB										
Caucasian - male	301.9	29.59%	100.8	51.43%	10.5	39.63%	74.7	18.15%	115.9	30.03%
Unknown/Decline	25.2	2.46%	16.4	8.37%	7.1	26.52%	1.4	0.34%	0.3	0.06%
Publicly Owned Entity	332.6	32.60%	3.6	1.82%	1.4	5.11%	219.0	53.18%	108.6	28.16%

SUMMARY ALL PAYMENTS BY ETHNICITY AND GENDER	COUNTY	
	7/1/2009	12/31/2013
MBE\SLEB\SUB		
african american males	38,975,304	3.82%
african american females	10,468,699	1.03%
asian american males	27,294,749	2.68%
asian american females	28,276,635	2.77%
hispanic american males	23,699,346	2.32%
hispanic american females	7,923,538	0.78%
native american males	121,511	0.01%
native american females	2,260,312	0.22%
multi-ethnic>50% males	6,410,122	0.63%
multi-ethnic>50% females	3,005,494	0.29%
caucasian females - sleb	45,063,775	4.42%
caucasian males - sleb	110,767,565	10.86%
caucasian females	41,118,605	4.03%
multi-ethnic 50/50	15,247,444	1.49%
total mbe\sleb	360,633,099	35.35%
caucasian females	-	0.00%
caucasian males	301,931,676	29.59%
unknown/decline	25,115,227	2.46%
publicly owned entity	332,622,120	32.60%
total	1,020,302,122	100.00%
% mbe\sleb	35.35%	

SUMMARY OF CONSTRUCTION ALL PAYMENTS	COUNTY	
	7/1/2009	12/31/2013
MBE\SLEB\SUB		
african american males	461,271	0.24%
african american females	1,820,769	0.93%
asian american males	4,275,356	2.18%
asian american females	16,623,892	8.48%
hispanic american males	11,941,207	6.09%
hispanic american females	1,011,511	0.52%
native american males	-	0.00%
native american females	-	0.00%
multi-ethnic>50% males	104,123	0.05%
multi-ethnic>50% females	680,814	0.35%
caucasian females - sleb	5,319,537	2.71%
caucasian males - sleb	20,211,732	10.31%
caucasian females	11,039,298	5.63%
multi-ethnic 50/50	1,750,404	0.89%
total mbe\sleb	75,239,914	38.38%
caucasian females	-	0.00%
caucasian males	100,736,164	51.43%
unknown/decline	16,397,507	8.37%
publicly owned entity	3,576,028	1.82%
total	195,949,613	100.00%
% mbe\sleb	38.38%	

SUMMARY OF ARCHITECTURE & ENGINEERING ALL PAYMENTS	COUNTY	
	7/1/2009	12/31/2013
MBE\SLEB\SUB		
african american males	366,887	1.37%
african american females	-	0.00%
asian american males	3,331,896	12.48%
asian american females	345,224	1.29%
hispanic american males	369,576	1.38%
hispanic american females	-	0.00%
native american males	6,753	0.03%
native american females	-	0.00%
multi-ethnic>50% males	4,500	0.02%
multi-ethnic>50% females	-	0.00%
caucasian females - sleb	1,174,567	4.40%
caucasian males - sleb	1,899,252	7.11%
caucasian females	107,896	0.40%
multi-ethnic 50/50	68,840	0.26%
total mbe\sleb	7,675,391	28.74%
caucasian females	-	0.00%
caucasian males	10,579,194	39.63%
unknown/decline	7,079,007	26.52%
publicly owned entity	1,363,443	5.11%
total	26,697,035	100.00%
% mbe\sleb	28.74%	

SUMMARY OF PROFESSIONAL SERVICES ALL PAYMENTS	COUNTY	
	7/1/2009	12/31/2013
MBE\SLEB\SUB		
african american males	19,923,769	4.84%
african american females	7,749,489	1.88%
asian american males	7,213,371	1.75%
asian american females	6,070,370	1.47%
hispanic american males	4,637,288	1.13%
hispanic american females	2,680,298	0.65%
native american males	-	0.00%
native american females	991,359	0.24%
multi-ethnic>50% males	2,166,864	0.53%
multi-ethnic>50% females	405,528	0.10%
caucasian females - sleb	9,703,143	2.36%
caucasian males - sleb	30,655,298	7.45%
caucasian females	19,128,043	4.65%
multi-ethnic 50/50	5,267,705	1.28%
total mbe\sleb	116,592,525	28.33%
caucasian females	-	0.00%
caucasian males	74,709,703	18.15%
unknown/decline	1,388,353	0.34%
publicly owned entity	219,044,010	53.18%
total	411,734,591	100.00%
% mbe\sleb	28.33%	

SUMMARY OF GOODS AND SERVICES ALL PAYMENTS	COUNTY	
	7/1/2009	12/31/2013
MBE\SLEB\SUB		
african american males	18,223,377	4.72%
african american females	898,441	0.23%
asian american males	12,474,126	3.23%
asian american females	5,237,149	1.36%
hispanic american males	6,751,275	1.75%
hispanic american females	4,231,729	1.10%
native american males	114,758	0.03%
native american females	1,268,953	0.33%
multi-ethnic>50% males	4,134,635	1.07%
multi-ethnic>50% females	1,919,152	0.50%
caucasian females - sleb	28,866,528	7.48%
caucasian males - sleb	58,001,283	15.03%
caucasian females	10,843,368	2.81%
multi-ethnic 50/50	8,160,495	2.11%
total mbe\sleb	161,125,269	41.75%
caucasian females	-	0.00%
caucasian males	115,906,615	30.03%
unknown/decline	250,360	0.06%
publicly owned entity	108,638,639	28.16%
total	385,920,883	100.00%
% mbe\sleb	41.75%	

PAYMENTS UNDER \$25,000 BY ETHNICITY AND GENDER	COUNTY	
	7/1/2009	12/31/2013
MBE\SLEB\SUB		
african american males	2,035,040	2.91%
african american females	1,344,440	1.92%
asian american males	3,648,574	5.21%
asian american females	1,672,938	2.39%
hispanic american males	1,817,379	2.60%
hispanic american females	799,619	1.14%
native american males	50,280	0.07%
native american females	70,553	0.10%
multi-ethnic>50% males	1,095,477	1.56%
multi-ethnic>50% females	362,523	0.52%
caucasian females - sleb	4,698,419	6.71%
caucasian males - sleb	10,918,707	15.60%
caucasian females	4,223,062	6.03%
multi-ethnic 50/50	2,236,042	3.19%
total mbe\sleb	34,973,053	49.95%
caucasian females	-	0.00%
caucasian males	23,372,345	33.39%
unknown/decline	1,367,634	1.95%
publicly owned entity	10,285,550	14.71%
total	69,998,582	100.00%
% mbe\sleb	49.95%	

PAYMENTS \$25,001 - \$100,000 BY ETHNICITY AND GENDER	COUNTY	
	7/1/2009	12/31/2013
MBE\SLEB\SUB		
african american males	5,198,146	3.83%
african american females	2,235,863	1.65%
asian american males	6,374,687	4.69%
asian american females	3,739,952	2.75%
hispanic american males	3,751,598	2.76%
hispanic american females	1,872,143	1.38%
native american males	71,231	0.05%
native american females	145,958	0.11%
multi-ethnic>50% males	1,068,761	0.79%
multi-ethnic>50% females	602,931	0.44%
caucasian females - sleb	12,282,679	9.04%
caucasian males - sleb	24,577,028	18.09%
caucasian females	4,810,174	3.54%
multi-ethnic 50/50	3,390,842	2.50%
total mbe\sleb	70,121,993	51.62%
caucasian females	-	0.00%
caucasian males	38,512,695	28.35%
unknown/decline	4,852,313	3.57%
publicly owned entity	22,364,229	16.46%
total	135,851,230	100.00%
% mbe\sleb	51.62%	

PAYMENTS \$100,001 - \$500,000 BY ETHNICITY AND GENDER	COUNTY	
	7/1/2009	12/31/2013
MBE\SLEB\SUB		
african american males	12,077,044	4.49%
african american females	5,199,363	1.93%
asian american males	11,872,377	4.41%
asian american females	5,360,533	1.99%
hispanic american males	9,034,402	3.36%
hispanic american females	4,732,436	1.76%
native american males	-	0.00%
native american females	2,043,801	0.76%
multi-ethnic>50% males	3,890,649	1.45%
multi-ethnic>50% females	1,369,500	0.51%
caucasian females - sleb	18,295,881	6.80%
caucasian males - sleb	47,421,547	17.63%
caucasian females	16,153,301	6.00%
multi-ethnic 50/50	4,784,843	1.78%
total mbe\sleb	142,235,677	52.87%
caucasian females	-	0.00%
caucasian males	76,692,625	28.52%
unknown/decline	7,210,082	2.68%
publicly owned entity	42,862,376	15.93%
total	269,000,760	100.00%
% mbe\sleb	52.87%	

PAYMENTS OVER \$500,000 BY ETHNICITY AND GENDER	COUNTY	
	7/1/2009	12/31/2013
MBE\SLEB\SUB		
african american males	19,665,074	3.61%
african american females	1,689,033	0.31%
asian american males	5,399,111	0.99%
asian american females	17,503,212	3.21%
hispanic american males	9,095,967	1.67%
hispanic american females	519,340	0.10%
native american males	-	0.00%
native american females	-	0.00%
multi-ethnic>50% males	355,235	0.07%
multi-ethnic>50% females	670,540	0.12%
caucasian females - sleb	9,786,796	1.79%
caucasian males - sleb	27,850,283	5.11%
caucasian females	15,932,068	2.92%
multi-ethnic 50/50	4,835,717	0.89%
total mbe\sleb	113,302,376	20.79%
caucasian females	-	0.00%
caucasian males	163,354,011	29.95%
unknown/decline	11,685,198	2.14%
publicly owned entity	257,109,965	47.12%
total	545,451,550	100.00%
% mbe\sleb	20.79%	

Vendor Pool - Active

Jan 13, 2014

	SLEB #	Local Vendors Non-SLEB #	Non-Local Vendors #	Total #
African American	205	1,671	527	2,403
Asian American	247	1,265	704	2,216
Hispanic American	114	880	443	1,437
Native American	4	31	35	70
Multi-ethnic	39	409	424	872
Caucasian SLEB	755			755
Caucasian Female		1,603	1,349	2,952
Total SLEB / MBE	1,364	5,859	3,482	10,705
Caucasian Male		2,672	3,888	6,560
Public Owned Entity	0	224	558	782
Total Other	0	2,896	4,446	7,342
TOTAL VENDORS	1,364	8,755	7,928	18,047