



ALAMEDA COUNTY
AUDITOR-CONTROLLER AGENCY
PATRICK O'CONNELL
AUDITOR-CONTROLLER/CLERK-RECORDER

MEMORANDUM

TO: Nate Miley, Board of Supervisors, Chair-Procurement and Contracting Policy Committee
Keith Carson, Board of Supervisors, Procurement and Contracting Policy Committee

FROM: Patrick O'Connell, Auditor-Controller

DATE: January 15, 2014

SUBJECT: PROCUREMENT UPDATE

Attached is an updated progress report on County Procurement. The data presented in the report is for the period July 1, 2009 through September 30, 2013. The information presented in this report is based on payments made to contractors. As you can see on Page A from the summary chart of all payments up to \$500,000 dollars for the period July 1, 2009 through September 30, 2013:

- Total payments up to \$500,000 were 443.4M dollars
- 302.6M dollars were paid to local contractors which equals 68.25% of total dollars up to \$500,000
- 230.3M dollars were paid to MBE/SLEB contractors which equals 51.94% of total dollars up to \$500,000
- Payments to MBE/SLEB contractors by category were:

Construction: \$32.6M which is 53.30% of Construction dollars

A & E: \$4.8M which is 46.41% of A & E dollars

Professional Services: \$72.3M which is 58.52% of Professional Services dollars

Goods & Services: \$120.6M which is 48.58% of Goods & Services dollars

Also included in this report are all payments to contractors including amounts over \$500,000. This information is presented in the summary on Page B.

- Total payments were 957.8M dollars
- 630.5M dollars were paid to local contractors which equals 65.83% of total dollars
- 338.3M dollars were paid to MBE/SLEB contractors which equals 35.32% of total dollars

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- Payments to MBE/SLEB contractors by category were:

Construction: \$71.6M which is 39.42% of Construction dollars

A & E: \$6.5M which is 25.35% of A & E dollars

Professional Services: \$108.8M which is 28.15% of Professional Services dollars

Goods & Services: \$151.4M which is 41.60% of Goods and Services dollars

As of October 31, 2013 the County had 1,353 certified SLEB vendors and approximately 9,100 MBE vendors. We are continually working to increase the number of SLEB/MBE vendors.

This report in its entirety is available on our website at <http://www.acgov.org/auditor/sleb/documents.html>.

PAYMENTS UP TO \$500,000 BY ETHNICITY AND GENDER	COUNTY	
	7/1/2009 to 9/30/2013	
MBE\SLEB\SUB		
african american males	17,298,409	3.90%
african american females	7,864,959	1.77%
asian american males	20,056,566	4.52%
asian american females	9,903,568	2.23%
hispanic american males	13,589,200	3.06%
hispanic american females	7,101,417	1.60%
native american males	120,329	0.03%
native american females	2,204,169	0.50%
multi-ethnic>50% males	5,904,552	1.33%
multi-ethnic>50% females	2,139,755	0.48%
caucasian females - sleb	32,894,447	7.42%
caucasian males - sleb	78,698,111	17.75%
caucasian females	23,047,803	5.20%
multi-ethnic 50/50	9,550,470	2.15%
total mbe\sleb	230,373,755	51.94%
caucasian females	-	0.00%
caucasian males	130,089,055	29.35%
unknown/decline	11,727,838	2.64%
publicly owned entity	71,279,859	16.07%
total	443,470,507	100.00%
% mbe\sleb	51.94%	

SUMMARY OF CONSTRUCTION PAYMENTS UP TO \$500,000	COUNTY	
	7/1/2009 to 9/30/2013	
MBE\SLB\SUB		
african american males	484,186	0.79%
african american females	832,177	1.36%
asian american males	2,632,732	4.31%
asian american females	1,627,720	2.66%
hispanic american males	6,852,777	11.21%
hispanic american females	488,358	0.80%
native american males	-	0.00%
native american females	-	0.00%
multi-ethnic>50% males	101,548	0.17%
multi-ethnic>50% females	-	0.00%
caucasian females - sleb	4,374,208	7.15%
caucasian males - sleb	10,532,666	17.23%
caucasian females	4,348,177	7.11%
multi-ethnic 50/50	313,027	0.51%
total mbe\sleb	32,587,576	53.30%
caucasian females	-	0.00%
caucasian males	18,774,554	30.71%
unknown/decline	7,230,040	11.82%
publicly owned entity	2,550,444	4.17%
total	61,142,614	100.00%
% mbe\sleb	53.30%	

SUMMARY OF ARCHITECTURE & ENGINEERING PAYMENTS UP TO \$500,000	COUNTY	
	7/1/2009 to 9/30/2013	
MBE\SLEB\SUB		
african american males	19,170	0.18%
african american females	-	0.00%
asian american males	1,205,892	11.62%
asian american females	224,614	2.17%
hispanic american males	158,996	1.53%
hispanic american females	-	0.00%
native american males	6,753	0.07%
native american females	-	0.00%
multi-ethnic>50% males	4,500	0.04%
multi-ethnic>50% females	-	0.00%
caucasian females - sleb	1,140,437	10.99%
caucasian males - sleb	1,878,784	18.11%
caucasian females	107,896	1.04%
multi-ethnic 50/50	68,840	0.66%
total mbe\sleb	4,815,882	46.41%
caucasian females	-	0.00%
caucasian males	2,550,981	24.61%
unknown/decline	2,884,947	27.81%
publicly owned entity	121,495	1.17%
total	10,373,305	100.00%
% mbe\sleb	46.41%	

SUMMARY OF PROFESSIONAL SERVICES PAYMENTS UP TO \$500,000	COUNTY	
	7/1/2009 to 9/30/2013	
MBE\SLB\SUB		
african american males	7,447,174	6.02%
african american females	6,224,088	5.03%
asian american males	4,792,883	3.88%
asian american females	3,189,885	2.58%
hispanic american males	1,797,694	1.45%
hispanic american females	2,620,866	2.12%
native american males	-	0.00%
native american females	947,994	0.77%
multi-ethnic>50% males	2,339,112	1.89%
multi-ethnic>50% females	389,917	0.32%
caucasian females - sleb	8,688,557	7.03%
caucasian males - sleb	20,033,447	16.21%
caucasian females	10,242,134	8.29%
multi-ethnic 50/50	3,627,947	2.93%
total mbe\sleb	72,341,698	58.52%
caucasian females	-	0.00%
caucasian males	39,512,730	31.97%
unknown/decline	1,362,491	1.10%
publicly owned entity	10,399,977	8.41%
total	123,616,896	100.00%
% mbe\sleb	58.52%	

SUMMARY OF GOODS AND SERVICES PAYMENTS UP TO \$500,000	COUNTY	
	7/1/2009 to 9/30/2013	
MBE\SLEB\SUB		
african american males	9,347,879	3.76%
african american females	808,694	0.33%
asian american males	11,425,059	4.60%
asian american females	4,861,349	1.96%
hispanic american males	4,779,733	1.92%
hispanic american females	3,992,193	1.61%
native american males	113,576	0.05%
native american females	1,256,175	0.51%
multi-ethnic>50% males	3,459,392	1.39%
multi-ethnic>50% females	1,749,838	0.70%
caucasian females - sleb	18,691,245	7.53%
caucasian males - sleb	46,253,213	18.63%
caucasian females	8,349,596	3.36%
multi-ethnic 50/50	5,540,656	2.23%
total mbe\sleb	120,628,598	48.58%
caucasian females	-	0.00%
caucasian males	69,250,790	27.88%
unknown/decline	250,360	0.10%
publicly owned entity	58,207,943	23.44%
total	248,337,691	100.00%
% mbe\sleb	48.58%	

PAYMENTS UNDER \$25,000 BY ETHNICITY AND GENDER	COUNTY	
	7/1/2009 to 9/30/2013	
MBE\SLEB\SUB		
african american males	1,840,282	2.76%
african american females	1,270,697	1.90%
asian american males	3,500,977	5.24%
asian american females	1,694,717	2.54%
hispanic american males	1,729,482	2.59%
hispanic american females	802,956	1.20%
native american males	49,098	0.07%
native american females	57,775	0.09%
multi-ethnic>50% males	996,881	1.49%
multi-ethnic>50% females	343,864	0.51%
caucasian females - sleb	4,614,016	6.91%
caucasian males - sleb	10,458,067	15.66%
caucasian females	3,954,005	5.92%
multi-ethnic 50/50	2,098,556	3.14%
total mbe\sleb	33,411,373	50.02%
caucasian females	-	0.00%
caucasian males	22,221,858	33.29%
unknown/decline	1,264,258	1.89%
publicly owned entity	9,879,959	14.80%
total	66,777,448	100.00%
% mbe\sleb	50.02%	

PAYMENTS \$25,001 - \$100,000 BY ETHNICITY AND GENDER	COUNTY	
	7/1/2009 to 9/30/2013	
MBE\SLEB\SUB		
african american males	4,528,376	3.53%
african american females	2,286,792	1.78%
asian american males	6,077,762	4.74%
asian american females	3,384,910	2.64%
hispanic american males	3,463,596	2.70%
hispanic american females	1,762,410	1.37%
native american males	71,231	0.06%
native american females	207,620	0.16%
multi-ethnic>50% males	1,036,287	0.81%
multi-ethnic>50% females	618,343	0.48%
caucasian females - sleb	11,663,678	9.10%
caucasian males - sleb	23,278,144	18.16%
caucasian females	4,591,853	3.58%
multi-ethnic 50/50	3,283,693	2.56%
total mbe\sleb	66,254,695	51.67%
caucasian females	-	0.00%
caucasian males	36,780,981	28.71%
unknown/decline	4,335,973	3.38%
publicly owned entity	20,818,955	16.24%
total	128,190,604	100.00%
% mbe\sleb	51.67%	

PAYMENTS \$100,001 - \$500,000 BY ETHNICITY AND GENDER	COUNTY	
	7/1/2009 to 9/30/2013	
MBE\SLEB\SUB		
african american males	10,929,751	4.40%
african american females	4,307,470	1.73%
asian american males	10,477,827	4.22%
asian american females	4,823,941	1.94%
hispanic american males	8,396,122	3.38%
hispanic american females	4,536,051	1.83%
native american males	-	0.00%
native american females	1,938,774	0.78%
multi-ethnic>50% males	3,871,384	1.56%
multi-ethnic>50% females	1,177,548	0.47%
caucasian females - sleb	16,616,753	6.69%
caucasian males - sleb	44,961,899	18.09%
caucasian females	14,501,945	5.84%
multi-ethnic 50/50	4,168,221	1.68%
total mbe\sleb	130,707,686	52.61%
caucasian females	-	0.00%
caucasian males	71,086,216	28.59%
unknown/decline	6,127,607	2.47%
publicly owned entity	40,580,945	16.33%
total	248,502,454	100.00%
% mbe\sleb	52.61%	

All Payments - 7-1-09 thru 9-30-13

	Payments		Construction		A & E		Prof Services		Goods & Services	
	\$	%	\$	%	\$	%	\$	%	\$	%
Total	957.8	100%	181.7	100%	25.7	100%	386.5	100%	363.9	100%
Local	630.5	65.83%								
Non Local	327.3	34.17%								
MBE/SLEB	338.3	35.32%	71.6	39.42%	6.5	25.35%	108.8	28.15%	151.4	41.60%
African American	44.6	4.67%	1.2	0.71%	0	0.07%	25.1	6.50%	18.3	5.04%
Asian American	52.4	5.47%	19.7	10.88%	3.1	12.19%	12.8	3.30%	16.8	4.61%
Hispanic American	30.2	3.16%	12.7	7.01%	0.2	0.62%	7.1	1.84%	10.2	2.80%
Native American	2.3	0.24%	0	0.00%	0	0.03%	0.9	0.25%	1.4	0.38%
Multi-Ethic	23.7	2.46%	2.8	1.42%	0.1	0.29%	7.6	1.96%	13.2	3.65%
Caucasian Male - sleb	105.3	10.99%	19.6	10.79%	1.9	7.30%	28.8	7.44%	55.0	15.12%
Caucasian Female - sleb	41.5	4.34%	5.0	2.76%	1.1	4.43%	9.2	2.39%	26.2	7.20%
Caucasian - Female	38.3	3.99%	10.6	5.85%	0.1	0.42%	17.3	4.47%	10.3	2.80%
NON MBE/SLEB										
Caucasian - male	281.0	29.34%	92.2	50.74%	10.0	38.70%	69.8	18.06%	109.0	29.96%
Unknown/Decline	24.2	2.52%	14.6	8.05%	7.9	30.66%	1.4	0.35%	0.3	0.07%
Publicly Owned Entity	314.3	32.82%	3.3	1.79%	1.3	5.29%	206.5	53.44%	103.2	28.37%

SUMMARY ALL PAYMENTS BY ETHNICITY AND GENDER	COUNTY	
	7/1/2009 to 9/30/2013	
MBE\SLEB\SUB		
african american males	36,219,162	3.78%
african american females	8,570,312	0.89%
asian american males	25,712,548	2.68%
asian american females	26,738,813	2.79%
hispanic american males	22,567,708	2.36%
hispanic american females	7,620,757	0.80%
native american males	120,329	0.01%
native american females	2,204,169	0.23%
multi-ethnic>50% males	6,330,527	0.66%
multi-ethnic>50% females	2,765,712	0.29%
caucasian females - sleb	41,610,928	4.34%
caucasian males - sleb	105,251,069	10.99%
caucasian females	38,203,182	3.99%
multi-ethnic 50/50	14,415,349	1.51%
total mbe\sleb	338,330,565	35.32%
caucasian females	-	0.00%
caucasian males	280,996,548	29.34%
unknown/decline	24,121,108	2.52%
publicly owned entity	314,347,141	32.82%
total	957,795,362	100.00%
% mbe\sleb	35.32%	

SUMMARY OF CONSTRUCTION ALL PAYMENTS	COUNTY	
	7/1/2009 to 9/30/2013	
MBE\SLB\SUB		
african american males	461,271	0.25%
african american females	832,177	0.46%
asian american males	3,729,073	2.05%
asian american females	16,043,483	8.83%
hispanic american males	11,712,547	6.45%
hispanic american females	1,011,511	0.56%
native american males	-	0.00%
native american females	-	0.00%
multi-ethnic>50% males	104,123	0.06%
multi-ethnic>50% females	680,814	0.37%
caucasian females - sleb	5,018,321	2.76%
caucasian males - sleb	19,611,393	10.79%
caucasian females	10,627,063	5.85%
multi-ethnic 50/50	1,800,546	0.99%
total mbe\sleb	71,632,322	39.42%
caucasian females	-	0.00%
caucasian males	92,215,537	50.74%
unknown/decline	14,619,844	8.05%
publicly owned entity	3,244,798	1.79%
total	181,712,501	100.00%
% mbe\sleb	39.42%	

SUMMARY OF ARCHITECTURE & ENGINEERING ALL PAYMENTS	COUNTY	
	7/1/2009 to 9/30/2013	
MBE\SLB\SUB		
african american males	19,170	0.07%
african american females	-	0.00%
asian american males	2,912,945	11.32%
asian american females	224,614	0.87%
hispanic american males	158,996	0.62%
hispanic american females	-	0.00%
native american males	6,753	0.03%
native american females	-	0.00%
multi-ethnic>50% males	4,500	0.02%
multi-ethnic>50% females	-	0.00%
caucasian females - sleb	1,140,437	4.43%
caucasian males - sleb	1,878,784	7.30%
caucasian females	107,896	0.42%
multi-ethnic 50/50	68,840	0.27%
total mbe\sleb	6,522,935	25.35%
caucasian females	-	0.00%
caucasian males	9,961,180	38.70%
unknown/decline	7,888,413	30.66%
publicly owned entity	1,360,120	5.29%
total	25,732,648	100.00%
% mbe\sleb	25.35%	

SUMMARY OF PROFESSIONAL SERVICES ALL PAYMENTS	COUNTY	
	7/1/2009 to 9/30/2013	
MBE\SLEB\SUB		
african american males	18,203,365	4.71%
african american females	6,929,441	1.79%
asian american males	7,035,384	1.82%
asian american females	5,727,142	1.48%
hispanic american males	4,494,054	1.16%
hispanic american females	2,617,053	0.68%
native american males	-	0.00%
native american females	947,994	0.25%
multi-ethnic>50% males	2,134,473	0.55%
multi-ethnic>50% females	379,643	0.10%
caucasian females - sleb	9,238,557	2.39%
caucasian males - sleb	28,741,916	7.44%
caucasian females	17,287,916	4.47%
multi-ethnic 50/50	5,058,310	1.31%
total mbe\sleb	108,795,248	28.15%
caucasian females	-	0.00%
caucasian males	69,804,498	18.06%
unknown/decline	1,362,491	0.35%
publicly owned entity	206,510,893	53.44%
total	386,473,130	100.00%
% mbe\sleb	28.15%	

SUMMARY OF GOODS AND SERVICES ALL PAYMENTS	COUNTY	
	7/1/2009 to	
	9/30/2013	
MBE\SLB\SUB		
african american males	17,535,356	4.82%
african american females	808,694	0.22%
asian american males	12,035,146	3.31%
asian american females	4,743,574	1.30%
hispanic american males	6,202,111	1.70%
hispanic american females	3,992,193	1.10%
native american males	113,576	0.03%
native american females	1,256,175	0.35%
multi-ethnic>50% males	4,087,431	1.12%
multi-ethnic>50% females	1,705,255	0.47%
caucasian females - sleb	26,213,613	7.20%
caucasian males - sleb	55,018,976	15.12%
caucasian females	10,180,307	2.80%
multi-ethnic 50/50	7,487,653	2.06%
total mbe\sleb	151,380,060	41.60%
caucasian females	-	0.00%
caucasian males	109,015,333	29.96%
unknown/decline	250,360	0.07%
publicly owned entity	103,231,330	28.37%
total	363,877,083	100.00%
% mbe\sleb	41.60%	

PAYMENTS UNDER \$25,000 BY ETHNICITY AND GENDER	COUNTY	
	7/1/2009 to 9/30/2013	
MBE\SLB\SUB		
african american males	1,840,282	2.76%
african american females	1,270,697	1.90%
asian american males	3,500,977	5.24%
asian american females	1,694,717	2.54%
hispanic american males	1,729,482	2.59%
hispanic american females	802,956	1.20%
native american males	49,098	0.07%
native american females	57,775	0.09%
multi-ethnic>50% males	996,881	1.49%
multi-ethnic>50% females	343,864	0.51%
caucasian females - sleb	4,614,016	6.91%
caucasian males - sleb	10,458,067	15.66%
caucasian females	3,954,005	5.92%
multi-ethnic 50/50	2,098,556	3.14%
total mbe\sleb	33,411,373	50.02%
caucasian females	-	0.00%
caucasian males	22,221,858	33.29%
unknown/decline	1,264,258	1.89%
publicly owned entity	9,879,959	14.80%
total	66,777,448	100.00%
% mbe\sleb	50.02%	

PAYMENTS \$25,001 - \$100,000 BY ETHNICITY AND GENDER	COUNTY	
	7/1/2009 to 9/30/2013	
MBE\SLEB\SUB		
african american males	4,528,376	3.53%
african american females	2,286,792	1.78%
asian american males	6,077,762	4.74%
asian american females	3,384,910	2.64%
hispanic american males	3,463,596	2.70%
hispanic american females	1,762,410	1.37%
native american males	71,231	0.06%
native american females	207,620	0.16%
multi-ethnic>50% males	1,036,287	0.81%
multi-ethnic>50% females	618,343	0.48%
caucasian females - sleb	11,663,678	9.10%
caucasian males - sleb	23,278,144	18.16%
caucasian females	4,591,853	3.58%
multi-ethnic 50/50	3,283,693	2.56%
total mbe\sleb	66,254,695	51.67%
caucasian females	-	0.00%
caucasian males	36,780,981	28.71%
unknown/decline	4,335,973	3.38%
publicly owned entity	20,818,955	16.24%
total	128,190,604	100.00%
% mbe\sleb	51.67%	

PAYMENTS \$100,001 - \$500,000 BY ETHNICITY AND GENDER	COUNTY	
	7/1/2009 to 9/30/2013	
MBE\SLEB\SUB		
african american males	10,929,751	4.40%
african american females	4,307,470	1.73%
asian american males	10,477,827	4.22%
asian american females	4,823,941	1.94%
hispanic american males	8,396,122	3.38%
hispanic american females	4,536,051	1.83%
native american males	-	0.00%
native american females	1,938,774	0.78%
multi-ethnic>50% males	3,871,384	1.56%
multi-ethnic>50% females	1,177,548	0.47%
caucasian females - sleb	16,616,753	6.69%
caucasian males - sleb	44,961,899	18.09%
caucasian females	14,501,945	5.84%
multi-ethnic 50/50	4,168,221	1.68%
total mbe\sleb	130,707,686	52.61%
caucasian females	-	0.00%
caucasian males	71,086,216	28.59%
unknown/decline	6,127,607	2.47%
publicly owned entity	40,580,945	16.33%
total	248,502,454	100.00%
% mbe\sleb	52.61%	

PAYMENTS OVER \$500,000 BY ETHNICITY AND GENDER	COUNTY	
	7/1/2009 to 9/30/2013	
MBE\SLEB\SUB		
african american males	18,920,753	3.68%
african american females	705,353	0.14%
asian american males	5,655,982	1.10%
asian american females	16,835,245	3.27%
hispanic american males	8,978,508	1.75%
hispanic american females	519,340	0.10%
native american males	-	0.00%
native american females	-	0.00%
multi-ethnic>50% males	425,975	0.08%
multi-ethnic>50% females	625,957	0.12%
caucasian females - sleb	8,716,481	1.69%
caucasian males - sleb	26,552,959	5.16%
caucasian females	15,155,379	2.95%
multi-ethnic 50/50	4,864,879	0.95%
total mbe\sleb	107,956,811	20.99%
caucasian females	-	0.00%
caucasian males	150,907,493	29.34%
unknown/decline	12,393,270	2.41%
publicly owned entity	243,067,282	47.26%
total	514,324,856	100.00%
% mbe\sleb	20.99%	

Vendor Pool - Active

Oct 31, 2013

	SLEB #	Local Vendors Non-SLEB #	Non-Local Vendors #	Total #
African American	204	1,637	520	2,361
Asian American	245	1,244	689	2,178
Hispanic American	115	860	434	1,409
Native American	4	30	33	67
Multi-ethnic	39	397	422	858
Caucasian SLEB	746			746
Caucasian Female		1,508	1,334	2,842
Total SLEB / MBE	1,353	5,676	3,432	10,461
Caucasian Male		2,562	3,888	6,450
Public Owned Entity	0	224	554	778
Total Other	0	2,786	4,442	7,228
TOTAL VENDORS	1,353	8,462	7,874	17,689